

# Welcome Week @ HU Berlin

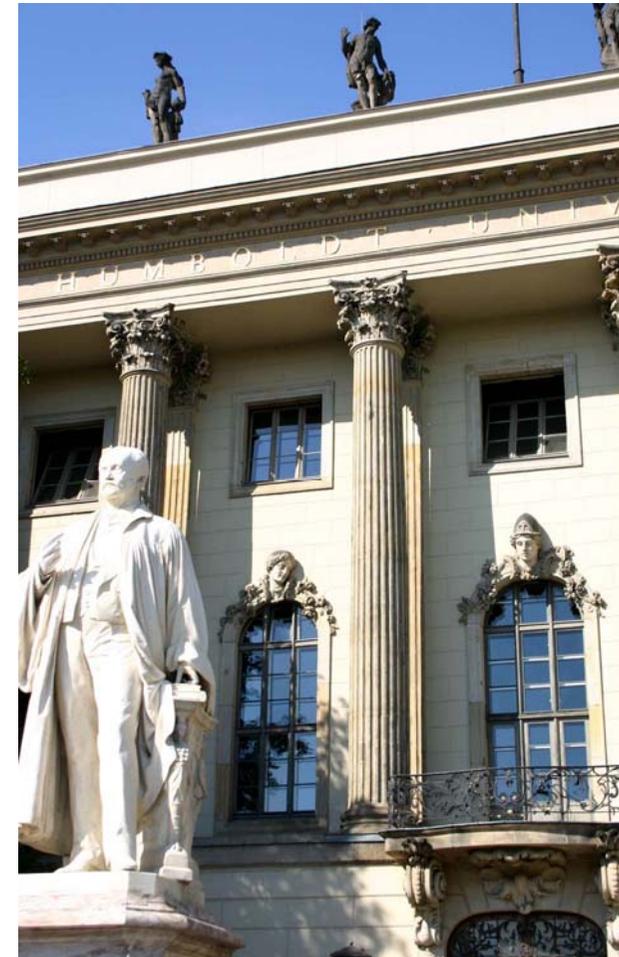


Introductory lecture for students  
enrolled in our MSc. Programs Business  
Administration, Economics and MEMS

## Information Systems [Wirtschaftsinformatik]



**Prof. Dr. Stefan Lessmann**



# Team Information Systems



**Prof. Dr. Stefan Lessmann**  
- Head of IS Group -

**Research interests:**

- Decision Analysis & Support
- Digital Transformation
- Data Science
- Marketing & Risk Analytics

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**Anna-Lena Bujarek**  
- Secretary -

**Topics:**

- Planning und Organization
- Teamkoordination
- Q&A Studies at the Chair of IS

bujarek@wiwi.hu-berlin.de



**Annika Baumann**  
- Research Associate -

**Research interests:**

- Graph theory
- Social network analysis
- Analysis of customer behavior in E-Commerce

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**PD Dr. Ben Fabian**  
- Research Associate -

**Research interests:**

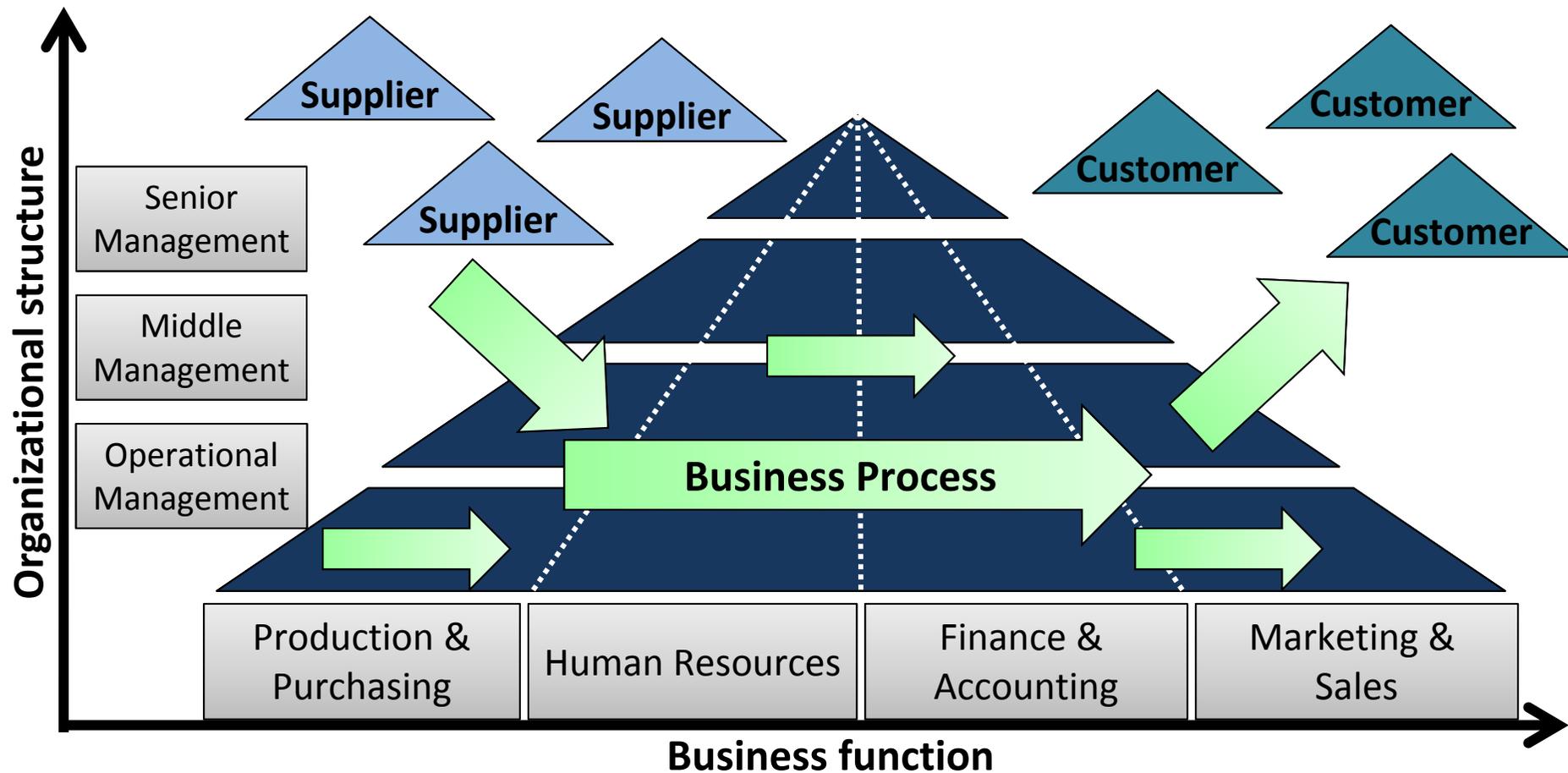
- Predictive Modeling
- Recommender Engines
- Text Analytics

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# The Business Eco-System



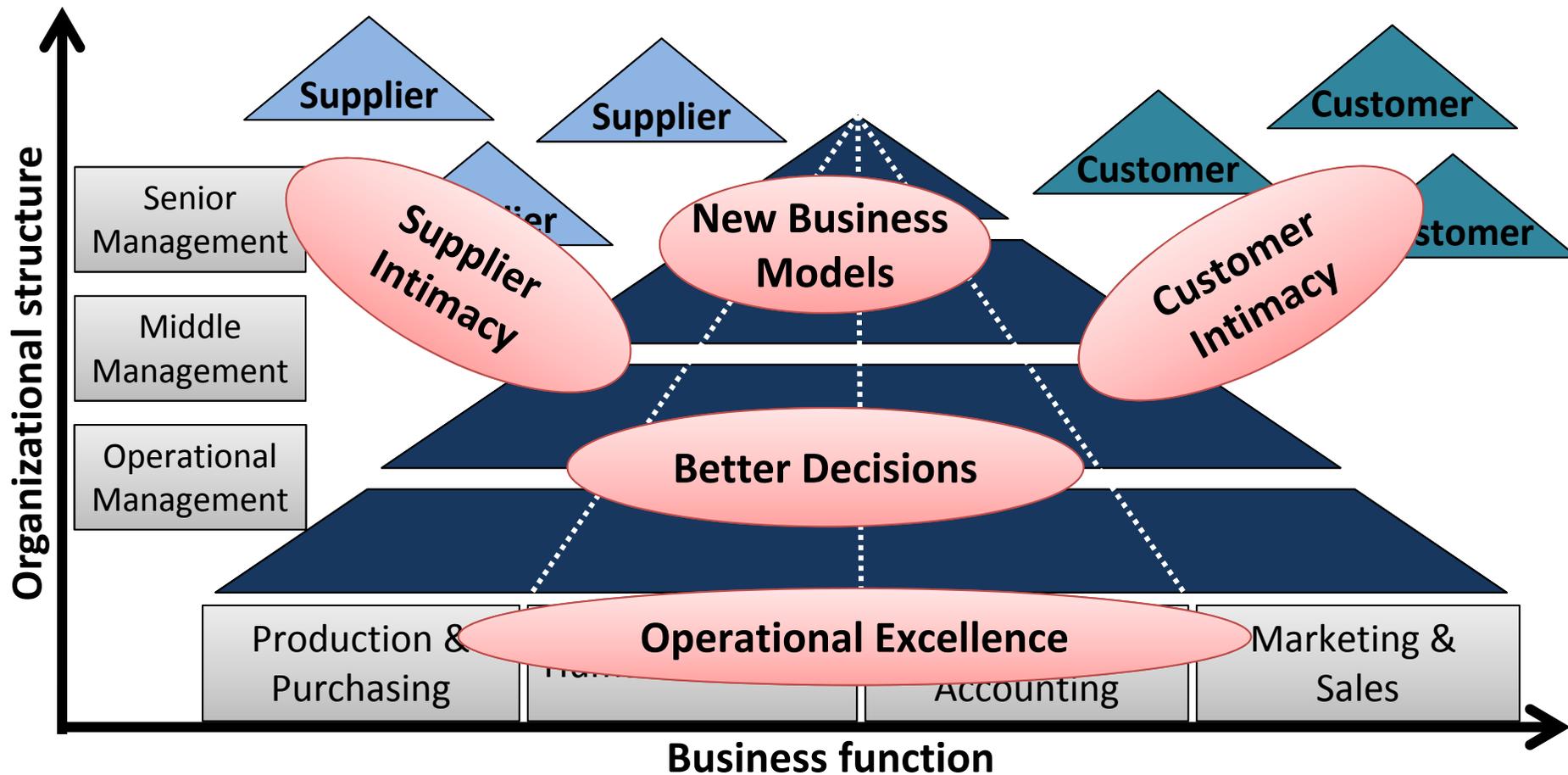
Hierarchies, business processes, networks, ...



# Strategic IS Objectives



## Holistic support of operations and managerial decision making



# Scope of Information Systems Research

- **Analysis and Development of Information Systems**

- **Organization**

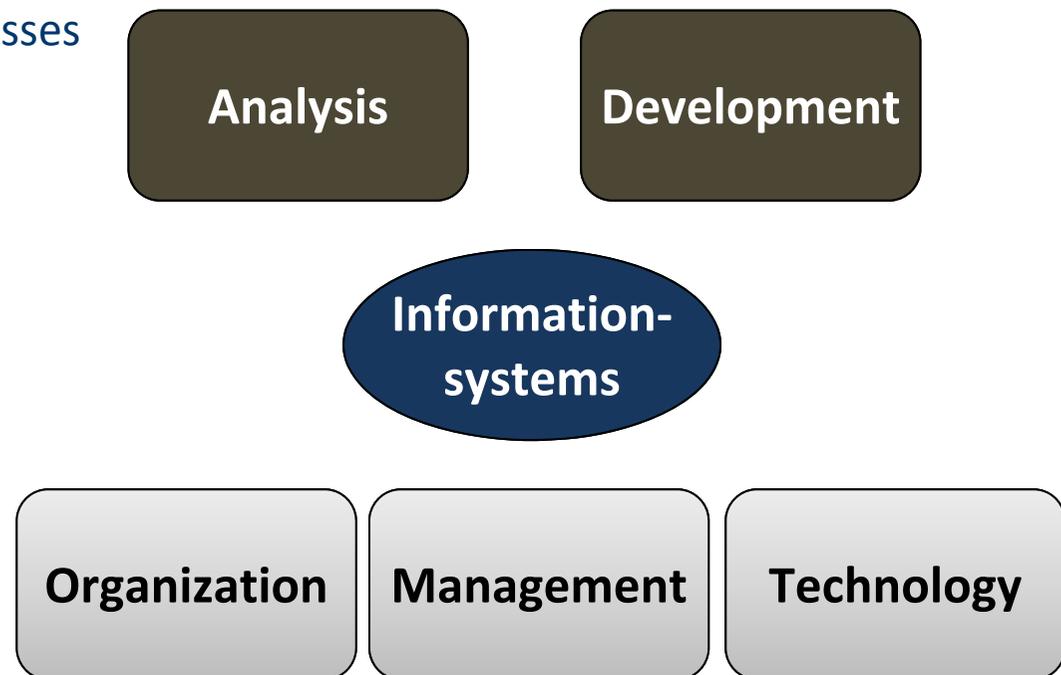
- Business applications and -processes
- Governance
- ...

- **Management**

- Decision Support
- Collaboration & Coordination
- IS / IT business value
- ...

- **Technology**

- Data management
- IT-Infrastructure & Security
- ...



## Chair of Information Systems

**Business Analytics &  
Data Science**

**Lecture + Tutorial**

**Winter**

**Digital Marketing &  
Web Analytics**

**Lecture + Seminar/Tutorial**

**Summer**

**Seminar Information Systems**

**Research Seminar**

**Winter**

**Applied Predictive Analytics**

**Project Seminar**

**Summer**

# Business Analytics & Data Science



## ■ Lecture

- Foundations of big data analytics
- Data science methods & algorithms
- Focus sessions on business apps (marketing, credit risk, churn)

## ■ Tutorial

- Further elaborate lecture topics
- R programming
- Joint and independent work on exercises

## ■ Grading

- Practical Assignment: group work on real-life data science problem
- Programming, documentation, written dissertation

## ■ Recommended for first semester

# Digital Marketing & Web Analytics



## ■ Lecture

- E-Business strategy, applications, and infrastructure
- Internet marketing mix (search marketing, RTB, ...)
- Methods & algorithms for web data analysis (text, graphs, ...)

## ■ Seminar/Tutorial

- Programming exercises (R, Python)
- Group work on recent trends in digital business/marketing
- Research presentation, case study, debate

## ■ Grading

- Written exam (90 min)
- Successful completion of group work as prerequisite

## ■ Recommended for second semester

# Seminar Information Systems



## ■ Recent topics in the broad field of Information Systems

- Main thread (e.g., social media)
- Alternative topics with distinct tasks/research questions
- Group work (up to twelve groups of two students)
- Allocation of topics by preference vote (and draw if needed)

## ■ Grading

- Oral presentation
- Seminar thesis (i.e., research paper)

## ■ Recommended for third semester

# Applied Predictive Analytics



## ■ Practice seminar

- Real-life project work (planning, coordination, time pressure,...)
- Participate in data science challenge (Kaggle, **Data Mining Cup**)
- Post-project research
- Group work with max. 20 students

## ■ Grading

- Research paper
- Active participation in project work as prerequisite

## ■ Recommended for second or fourth semester

# Welcome! And have a great time @ HU



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